

## ELOS Thermal Wholesale Pricing

### 2026-27 Heated Line

#### Heated Insole Starter Pack (SKU: SP-2026)

\*Included: Trim-to-Fit Insole + 3 Pairs of Heat Packs

CASE PACK: 24 units by size (S,M,L)

**MSRP: \$30**



Starter Pack Packaging

#### Refill Heat Pack (SKU: HP-6)

\*Included: 6 Pairs of Heat Packs (Fits in All Insole Sizes)

CASE PACK: 50 units

**MSRP: \$17**



Refill Heat Pack Packaging

#### Sizing:

ELOS Size	US Men's	US Women's	Mondopoint (cm)	EU	UK
Small	4-7	5-8.5	22-25	35-39	3-6.5
Medium	8-10	9-11	26-28	40.5-43	7-9
Large	11-13	12-13.5	29-31	44.5-47	10-12

#### Wholesale Price by Order Volume

Order Volume	Discount	Net Terms	Starter Pack Total Units	Refill Heat Pack Total Units	Total Price (Net of Discount)
Tier 1	0%	Net 30	48	50	\$1,145.00
Tier 2	5%	Net 30	96	100	\$2,061.00
Tier 3	10%	Net 30	192	200	\$4,030.40
Tier 4	12%	Net 60	384	400	\$7,877.60
Tier 5	14%	Net 60	768	800	\$15,022.40
Tier 6	18%	Net 60	1536	1600	\$30,044.80

\*Recommended Starter Pack sizing splits are in the ratio of 1S-2M-1L.

\*MAP policy will be communicated as promo periods are finalized.