

OPERATORS FACE MARGIN PRESSURE IN 2026, DATA SHOWS OPERATIONAL EFFICIENCY IS BECOMING A KEY SUCCESS FACTOR

Richardson, TX – December 31, 2025

As brands, manufacturers, and retailers brace for rising labor costs and potential 2026 tariff impacts, The Uniform Solution announced new findings showing that operational efficiency, not just pricing, will determine profitability in the year ahead.

Process Margins will be a key success factor

“Businesses can’t rely solely on product margins to stay profitable in 2026, they’re going to have to rely on process margins,” said Brian Severski, COO of The Uniform Solution. “Automation isn’t a competitive advantage anymore. It’s survival. Retailers that modernize operations will absorb cost pressures. Those that don’t will fall behind.”

A Blueprint for Staying Profitable in a High-Cost Environment

The Uniform Solution’s announcement comes as retailers prepare for:

- Anticipated 2026 tariff adjustments
- Higher operating and labor costs
- Supply chain volatility
- Demand for tighter, error-free fulfillment

Quote from Caplan

“With our prior software it took us 30 minutes minimum to create one purchase order, and now with The Uniform Solution’s auto-create function it takes less than 5 minutes.” Said Miranda Baka, Operations Manager at Caplan’s Uniforms. After migrating to The Uniform Solution’s cloud, Caplan’s now generates the same order in under five minutes, while eliminating a 20% manual error rate tied to traditional filing and entry methods.

Visit us at the Shot Show

Attendees can experience live demos and speak with product experts at **Booth 40863**. Discover how The Uniform Solution can transform your retail operations and position your business for success in 2025 and beyond.

Case Study from Caplan's

Caplan's, a 130-year-old uniform retailer in Louisiana, reduced its manual purchase-order workload by 84% and eliminated error-prone processes after adopting The Uniform Solution. "With our prior software it took us 30 minutes minimum to create one purchase order, and now with The Uniform Solution's auto-create function it takes less than 5 minutes." Said Miranda Baka, Operations Manager at Caplan's Uniforms.

About the Uniform Solution

The Uniform Solution is a comprehensive retail management platform with more than 30 years' experience in the industry. Built for efficiency and scalability, it empowers retailers to manage inventory, sales, and customer relationships with ease.

Media Contact

Todd Farnham
Marketing Manager
720.656.7709
Todd.Farnham@ddsus.net
theuniformsolution.com