

# WEST OHIO T O O L C O .

EXCEEDING EXPECTATIONS SINCE 1989

## CAPABILITY STATEMENT

### KEY DIFFERENTIATORS

Awards: 2023 – Family Business of the Year (Conway Center for Family Business), Ohio Business Top 500 (Ohio Business Magazine), Best Workplace in Ohio, WomELLE Female Voice Award 2023, Finalist for BBB Torch Awards for Ethics; cover story of womLEAD magazine & Business of the Month Logan County Chamber of Commerce, Top 5 Female Influencers of 2023 for WomELLE, panelist for “She’s Possible” (WomLEAD magazine event); 2022 - Top 25 Female Influencers of 2022 for WomELLE, Ohio Business Top 500 in Manufacturing (Ohio Business Magazine), Small Business Award – NHL Columbus Bluejackets

- Helping others gain the edge for over 30 yrs
- Creator of the EdgeX4 developed for significantly longer tool life for significantly lower cost per hole
- Ability to reverse engineer from part print & combine multiple tools into one
- On-time deliveries (up to 75% quicker than industry) with phenomenal quality and ongoing support
- Independently co-owned by first- & second-generation family members
- 100% Women Owned; WBENC WBE certified
- ISO 9001:2015 & AS9100 certifications
- 20,000 sq ft facility (12,000 current shop/8000 warehouse available for growth)

### CORE COMPETENCIES

- Custom cutting tool manufacturer: carbide, PCD & CBN from carbide rod, preform, steel body or integral shank/monobloc for a broad range of industries across the United States
- Helping obtain the lowest cost per hole through innovative solutions that include the EdgeX4
- Service (retip/regrind) custom cutting tools

### WHO WE ARE

- Federal: Unique Entity ID: L3TFTQ7NJNX3
- Federal: CAGE Code: 9E4M7
- NAICS CODE: 333515, Cutting Tool & Machine Tool Mfg
- PSC Codes:
  - 3419 misc machine tools
  - 3460 machine tools, portable
  - 3455 cutting tools for machine tools
  - 3456 cutting and forming tools for secondary metalworking machinery
  - 5133 drills, counterbores, countersinks
- CMMC Level 1 compliant
- WBENC WBE Certified; WOSB Submitted
- Certification for United States/Canada Joint Certification Program & Form DD2345 Approved
- Approved Portals: BPMP & Dibbs

### PROUDLY PARTNERED WITH



### CUSTOMERS' SUCCESS

- Provided Schunk workholding to NASA ahead of schedule and on cost.
- Extended new tool life from 25,000 holes in aluminum drilling to 1,000,000 holes without change out for 4 years. Reduced cost from \$.007/hole to \$.001/hole for transmission mfg
- Only PCD cutting tool supplier out of 5 to provide a solution for brake mfg to remove chatter in the bore
- Reduced PCD costs for brake manufacturer by 39% & delivery by 50% for new tools and by 67% for regrinds and as a result significant savings in inventory
- EdgeX4 drills performed better than previous supplier's PCD full nib in aerospace composite at a lower cost per hole
- EdgeX4 has helped a transmission mfg cut tooling expenses by \$325,000 annually
- Improved performance of NHL hockey puck in 5 out of 6 categories
- Reduced cost per hole for engine component mfg from 5 ½ cents to ¾ of a cent while reducing tool change out by 1700 minutes
- EdgeX4 drills able to 33% faster in 6.5" depth compared to previous supplier for carbide preform mfg