

# Inspection Readiness and Remediation

Inspections are serious events and we've experienced them firsthand. Orchid Advisors has coordinated and liaised some of the industry's largest inspections where our clients passed without warning or revocation.

Utilizing the latest in audit and data analysis tools, expert industry guidance and insight—we help you take a proactive approach to your ATF Inspection readiness initiatives by providing advanced preparation and remediation services that reduces risk and cut costs to help you achieve compliance and operations excellence.

Independent Consultants and Associations only provide you with "Tip Sheets" and paper-based mock inspections of your transactions. They teach you about firearm laws and regulations—and can leave you asking, what's next?

## Our Inspection Readiness and Remediation Solution Provides You With



## PROVEN RESULTS

We prepped and guided one of the largest U.S. Federal Firearms License holders through a major ATF Inspection with a roadmap to regulatory success.

### Problem

Faced with the largest inspection in years, the manufacturer's multiple FFLs were pending review for compliance with the Gun Control Act, National Firearms Act and Arms Export Control Act.

### Solution

Orchid Advisors developed a custom project plan that included a pre-inspection gap assessment, a mock inspection to determine potential violations (within material limits) a remediation plan, and regulatory liaison support.

### Outcome

The manufacturer passed the inspection without a warning conference or revocation.

## Need Expert Compliance Guidance?

Orchid Advisors is there to help you with your most difficult regulation and compliance challenges:

- Licensing including FFL, SOT and Import / Export
- Firearm serialization and other required markings
- Record keeping (Book of Acquisition and Disposition and more)
- Forms management (Import, Export, NFA, and more)
- Firearm manufacturing, scrap and distribution
- Firearm transfers via the 4473 and NICS process

# Take a Pro-Active Approach to Compliance

Running a firearms business is no joke. You're serializing aluminum frames, shipping 80% receivers, importing firearms and selling to consumers at the retail Point of Sale. Stopping to learn everything you need to know about ATF regulations is not always feasible which leaves your FFL at risk and your company in jeopardy.

The experts at Orchid Advisors have designed and built the firearm industry's most extensive set of tools and educational solutions for the modern FFL—that **provides the flexibility** and information you need to stay on top of shifting compliance rules to help you reduce risk and cut costs.

## How we help FFLs

- FFL & SOT Launch and Protection
- ATF & State Compliance
- Import / Export Strategy
- ATF Readiness / Mock Inspections
- Electronic A&D and Compliance Software
- Business Optimization - ERP, WMS, POS
- Firearms Compliance Conference

Need to know how to complete a 4473? Is the ATF at your door for an inspection? Need to know what other FFLs use to scan 2D firearm barcodes during the receiving process? Do you understand NFA Forms: 2, 3, 4, 5 or 9? Orchid's team is standing by for all your compliance and business related questions.

## ATF Compliance Solutions & Education



A modern software system by Epicor and Orchid Advisors for the growing FFL that saves time, money and increases compliance from your mobile device or desktop. Visit [orchidadvisors.com/ffltech](http://orchidadvisors.com/ffltech) to learn more.



Learn key activities to running a compliant-based firearms business with our online learning management system. Visit [orchidadvisors.com/fcu](http://orchidadvisors.com/fcu) to learn more.



Make plans to attend our 3rd Annual Compliance Conference to get hands-on learning from industry experts, top ATF officials while networking with the industry's largest manufacturers. Co-sponsored with NSSF. Visit [www.FICconference.com](http://www.FICconference.com) to learn more.



**CENTURY  
ARMS**

*"Orchid Advisors is a great group of people to work with and very helpful with new ideas on things we can do to improve our company's compliance program, as we move into a World Class Establishment. I recommend every company that needs to have their system and company reviewed/audited to contact Orchid Advisors. And, their trainings have been very informative."*

— Annette Stevens,  
International Procurement and  
Compliance Manager, Century Arms, Inc.