



FIREARMS INDUSTRY COMPLIANCE 2016 CONFERENCE ATLANTA, GEORGIA

2016 Conference Theme

How Do I Optimize Compliance?

The 3rd Annual Firearms Industry Compliance Conference will be held **May 2-4, 2016 at the Atlanta Marriott Marquis in Atlanta, Georgia.** The only cross-functional conference in the firearms industry focused on collaborative discussions among legal, compliance, operations, and technology personnel and professionals.

This year's conference will be comprised of three session tracks that will include "keynote" presentations, and networking opportunities related to the following areas:

- Conference Track 1** - Manufacturing, Import and Export
- Conference Track 2** - Distributors and Dealers
- Conference Track 3** - Enabling Technology and Regulations

All three tracks will run concurrently throughout the conference holding nearly twenty sessions. Attendees are allowed to choose one track or mix content as they wish. See agenda topics on back for more details.

The conference will also include several detailed, hands-on breakout sessions focused on best-in-class laser and barcode scanning technology, serial number control, modern day ERP systems, and supporting compliance tools.

Register Online Today!
www.FICconference.com



In collaboration with NSSF

"Orchid Advisors provides insightful, relevant compliance training and services uniquely suited to the firearms industry—a paragon of excellence regarding the complexities of compliance intrinsic to the industry. Highly recommend participation in the Compliance Conferences—come and sit at the feet of experts—we calendar a year ahead and consider attendance imperative."

— Larry Nelson, Browning, VP Legal

Pre-Conference Training Sessions

The pre-conference training is open to all participants for an additional fee. You may opt to join during the registration process.

- ATF Compliance Training
- 4473 and Multiple Sales
- Serialization and A&D Books
- NFA and Import Forms
- Theft / Loss / Found
- Inspections and Report of Violations
- Learn how to use business systems for compliance



Atlanta Marriott Marquis, Atlanta, Georgia



Orchid Advisors
The Firearm Industry's Trusted
Compliance & Operations Experts

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| | Track 1 Manufacturers, Importers / Exporters | Track 2 Distributors and Dealers | Track 3 Enabling Technology and Regulations |
|-------------------------------|---|--|---|
| Monday, May 2, 2016 | | | |
| 2:00-4:45 | Track A - How to Pass an ATF Inspection (Manufacturers, Dealers and Distributors) | | |
| 2:00-4:45 | Track B - Implementing Firearm Business Technology (Manufacturing and Distribution) | | |
| 2:00-4:45 | Track C - Implementing Firearm Dealer Technology | | |
| 5:00-7:00 | Opening Night Cocktail Reception | | |
| Tuesday, May 3, 2016 | | | |
| 7:00-7:55 | Breakfast and Exhibitor Time | | |
| 8:00-8:15 | Introduction | | |
| 8:15-9:00 | The impact of modern technology on firearm industry compliance and business profits | | |
| 9:00-9:45 | ATF Kickoff / Conference - Option (A) Tone Setting - ATF or Option (B) Understanding what happens after the FFL Inspection - ROV-Warning Conference-Repeat Audit-Revocation Hearing, etc. | | |
| 9:00-9:45 | Break and Exhibitor time | | |
| 10:15-11:00 | Working with Procurement and Operations to Drive a Compliant Supplier Base | How to Pass an ATF Inspection (Dealers and Distributors) | Firearm Industry and Tax Compliance |
| 11:15-11:45 | How to Pass an ATF Inspection | Unraveling State Firearms Rules | 2015 Regulatory Year In Review |
| 12:00-12:55 | Lunch Break | | |
| 1:00-2:30 | ATF and Industry Breakout Sessions (Final topics based on FFL distribution) | | |
| 2:30-3:00 | Coffee, Networking, Exhibitor Break | | |
| 3:00-3:45 | The World of NFA Firearms | Dealer Store Security | 3D Printing and Plastic Firearms |
| 4:00-4:45 | Everything You Don't Know About NICS | | |
| 5:00-7:00 | Cocktail Reception | | |
| Wednesday, May 4, 2016 | | | |
| 7:00-7:55 | Breakfast and Exhibitor Time | | |
| 8:00-8:15 | Introduction | | |
| 8:15-9:00 | Industry Gov't Relations Update | | |
| 9:15-10:00 | Trade Compliance Best Practices | Dealer POS / A&D technology | The Construct of Firearms |
| 9:00-9:45 | Break and Exhibitor time | | |
| 10:15-11:00 | From China to Texas / Mastering Imports | Where a dealer's compliance and financial activities intersect | ITAR - What Does it Mean to My Business |
| 11:15-11:45 | Mastering the Firearm Transfer Process | Mastering retail compliance transactions | A&D Reconciliation Magic |