



# Hammett Technologies

Provides IT Upgrade  
to Safety Consulting  
Company

Foy Safety Consulting, Inc. was established in 2001 and provides safety-consulting services to general contractors and subcontractors in Maryland, Virginia and the District of Columbia. They also offer services to a handful of clients throughout the United States.



## The Situation: Updating Foy's IT On a Budget

Foy Safety relies on their IT to communicate with clients, contractors and employees in a timely fashion. After a year as a client, the team at Hammett Technologies became fully integrated into Foy's operation, learned how they operate, and who the employees are. The Hammett team noticed areas in which they can help improve the business with little to no additional expense to the company

## The Solution:

### Turning to Hammett Technologies to Update Website and Move to Fully Mobile Workforce

"We are working on giving them a facelift on the internet with a newly designed website," said Charles Hammett, President & CEO of Hammett Technologies. "We are also working on some back-door efforts, helping to provide an easy employee training for the Foy client base. This will potentially offer additional revenue streams to both Hammett and Foy."

"We were using 'old' technology to do our jobs and produce our work for clients," says Terry Foy, owner of Foy Safety Consulting, Inc. "At times it was hard to do when computers would stop functioning. This delayed delivery of data to clients as well as our team."

Hammett migrated the entire Foy system to Microsoft Office 365 leveraging the email system and adding Skype for easy meetings and sharing of work or content. They helped Foy fully embrace a new a fully mobile workforce while providing them the security large enterprises have.

## The Outcome: A Partnership Keeping Data Secure with Remote Workforce

Hammett Technologies offered Foy Safety a security assessment and review to provide a brief risk report. Foy's current size didn't warrant an in-house IT person, so Hammett saw the opportunity for an outsourced partner to manage everything for them.

"Our flat-rate services provide everything they need to collaborate and work efficiently. Foy Safety Consulting is now a Fully Managed Client. We provide everything from hardware, software and support for a low-cost, fixed monthly rate," says Charles Hammett, President & CEO of Hammett Technologies.

"Service is their number one priority," says Terry Foy, owner of Foy Safety Consulting, Inc. "I was personally grateful to be taken out of the middle of the IT service conversation and could focus more on our clients."

Foy Safety brought Hammett Technologies onboard, who got to work right away offering:

- Secure file sync, share and collaboration tools.
- Patching, antivirus, spam, backup, cloud file storage.
- Security Awareness Training.
- Secure Exchange Email.
- Microsoft Office 365 and Autotask Workplace.
- Hardware as a Service.
- Backup and Disaster Recovery as a Service.
- Unlimited Remote and Onsite support.
- A Security Awareness Program.
- SOP and Policy Management.
- Asset and Software Management.

"Hammett Technologies is a detail oriented organization," continues Foy. "That partners with companies to create a much smoother flow of information and communication."

**Are you sure that your business is totally protected, and your data is secure from today's evolving cyber threats? Does your IT system need an upgrade? Contact Hammett Technologies for a complimentary risk assessment. They will take care of everything, so you can concentrate on what you do best. Call (443) 216-9999 or [info@hammett-tech.com](mailto:info@hammett-tech.com).**